Name: _____ Date: _____

Directions: Determine the word defined or answer to each item below and place the answers in the boxes to the right. At the bottom, write the corresponding letter and number to reveal a secret message.

Subject: Sports and Entertainment Marketing (Part 2 of 3)

ntetnmntereai Company												
Def: a company that provides services that amuses	1											
the audience.												
siesosonsp Utility												
Def: the value placed on a product because of the	5					8				2		
customer's ability to own the product freely.												
neevu												
Def: the site of a particular event.				7								
Der. the site of a particular event.				'								
rbmomeaiila												
					4							
Def: objects related to a specific memorable event.					4							
lapec Utility												
Def: the value of a product provided in a particular					1							
location.												
• • • •												
imtainonfor Utility												
Def: the value given to a product based on the								3				
quantity of useful information it provides.												
-								_				
yanlzea												
Def: to look into a specific event or task and break it							1					
down into parts for evaluation.												
									_			
ocimncoe Utility												
Def: the ability of a product or service to fulfill the							9					
desires or needs of the consumer.												
mrfo Utility												
Def: the value of a product in a particular form.			4									
mite Utility												
Def: the value of a product by provided at a				1								
particular time.												
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1 2 3 4 5		6	•		7		8			9	•	



Key: Sports and Entertainment Marketing (Part 2 of 3)

ntetnmntereai Company	E N T E R T A I N M E N T
Def: a company that provides services that amuses	
the audience.	1
siesosonsp Utility	P O S S E S S I O N
Def: the value placed on a product because of the	5 8 2
customer's ability to own the product freely.	
neevu	V E N U E
Def: the site of a particular event.	7
rbmomeaiila	M E M O R A B I L I A
Def: objects related to a specific memorable event.	4
lapec Utility	P L A C E
Def: the value of a product provided in a particular location.	1
imtainonfor Utility	I N F O R M A T I O N
Def: the value given to a product based on the quantity of useful information it provides.	3
yanlzea	A N A L Y Z E
to look into a specific event or task and break it down into parts for evaluation.	1
ocimncoe Utility	E C O N O M I C
Def: the ability of a product or service to fulfill the desires or needs of the consumer.	9
mrfo Utility	F O R M
Def: the value of a product in a particular form.	4
mite Utility	T I M E
Def: the value of a product by provided at a particular time.	1
E N T R E P R	E N E U R S H I P
1 2 3 4 5	6 7 8 9