

THE HARTMAN PERSONALITY PROFILE

Directions: Mark an "X" by the one word or phrase that best describes what you are like *most of the time*. Choose only one response from each group. After you've finished question 30, total your scores for each letter.

PERSONALITY STRENGTHS AND LIMITATIONS

1. a) opinionated b) nurturing c) inventive d) outgoing
2. a) power-oriented b) perfectionist c) indecisive d) self-centered
3. a) dominant b) sympathetic c) tolerant d) enthusiastic
4. a) self-serving b) suspicious c) unsure d) naïve
5. a) decisive b) loyal c) contented d) playful
6. a) arrogant b) worry prone c) silently stubborn d) flighty
7. a) assertive b) reliable c) kind d) sociable
8. a) bossy b) self-critical c) reluctant d) a teaser
9. a) action-oriented b) analytical c) easygoing d) carefree
10. a) critical of others b) overly sensitive c) shy d) obnoxious
11. a) determined b) detail conscious c) a good listener d) a party person
12. a) demanding b) unforgiving c) unmotivated d) vain
13. a) responsible b) idealistic c) considerate d) happy
14. a) impatient b) moody c) passive d) impulsive
15. a) strong-willed b) respectful c) patient d) fun-loving
16. a) argumentative b) unrealistic c) directionless d) an interrupter
17. a) independent b) dependable c) even-tempered d) trusting
18. a) aggressive b) frequently depressed c) ambivalent d) forgetful